

Virginia's List of Leaders

PUBLIC COMPANIES PUBLIC COMPANIES PUBLIC COMPANIES PUBLIC COMPANIES PUBLIC COMPANIES

	company	headquarters	web site	phone	CEO	net income¹ (\$000)	revenues¹ (\$000)
1	Sprint Nextel	Reston	sprint.com	(703) 433-4000	Daniel Hesse	\$133,000	\$40,743,000
2	General Dynamics	Falls Church	gd.com	(703) 876-3000	Nicholas D. Chabreja	2,072,000	27,240,000
3	Dominion Resources	Richmond	dom.com	(804) 819-2000	Thomas F. Farrell II	2,539,000	15,674,000
4	Smithfield Foods	Smithfield	smithfieldfoods.com	(757) 365-3000	C. Larry Pope	169,000	13,166,000
5	AES Corp.	Arlington	aes.com	(703) 522-1315	Paul T. Hanrahan	-98,000	12,873,000
6	Circuit City Stores	Richmond	circuitcity.com	(804) 527-4000	Philip J. Schoonover	-329,000	12,048,000
7	Capital One	McLean	capitalone.com	(703) 720-1000	Richard D. Fairbank	1,570,000	11,948,000
8	Genworth Financial	Richmond	genworth.com	(804) 484-3821	Michael D. Fraizer	1,415,000	11,196,000
9	Norfolk Southern	Norfolk	nscorp.com	(757) 629-2600	Charles "Wick" Moorman	1,464,000	9,432,000
10	CarMax	Richmond	carmax.com	(804) 747-0422	Thomas J. Folliard	202,000	8,038,000
11	Gannett Co.	McLean	gannett.com	(703) 854-6000	Craig A. Dubow	1,056,000	7,439,000
12	MeadWestvaco	Glen Allen	meadwestvaco.com	(804) 327-5200	John A. Luke Jr.	285,000	6,906,000
13	Owens & Minor	Mechanicsville	owens-minor.com	(804) 723-7000	Craig R. Smith	73,000	6,800,000
14	Performance Food Group²	Richmond	pfgc.com	(804) 484-7700	Steven L. Spinner	49,000	6,153,000
15	NVR Inc.	Reston	nvrinc.com	(703) 956-4000	Paul C. Saville	334,000	5,129,000
16	Advance Auto Parts	Roanoke	advanceautoparts.com	(540) 362-4911	Darren R. Jackson	239,000	4,812,000
17	Dollar Tree Stores	Chesapeake	dollartree.com	(757) 321-5000	Bob Sasser	204,000	4,263,000
18	LandAmerica Financial Group	Glen Allen	landam.com	(804) 267-8000	Theodore L. Chandler Jr.	26,000	3,918,000
19	Amerigroup Corp.	Virginia Beach	amerigroupcorp.com	(757) 490-6900	James G. Carlson	115,000	3,667,000
20	BearingPoint³	McLean	bearingpoint.com	(703) 747-3000	F. Edwin Harbach	-302,000	3,478,000
21	The Brink's Co.	Richmond	brinkscompany.com	(804) 289-9600	Michael T. Dan	137,000	3,219,000
22	NII Holdings	Reston	nextelinternational.com	(703) 390-5100	Steven P. Dussek	358,000	3,023,000
23	Markel Corp.	Glen Allen	markelcorp.com	(804) 747-0136	Alan I. Kirshner	406,000	2,483,000
24	Freddie Mac	McLean	freddiemac.com	(703) 903-2000	Richard F. Syron	-1,956,000	2,431,000
25	Massey Energy	Richmond	masseyenergyco.com	(804) 788-1800	Don L. Blankenship	94,000	2,414,000
26	Albemarle Corp.	Richmond	albemarle.com	(804) 788-6000	Mark C. Rohr	230,000	2,336,000
27	CACI International	Arlington	caci.com	(703) 841-7800	Paul Cofoni	77,000	2,125,000
28	Universal Corp.	Richmond	universalcorp.com	(804) 359-9311	George C. Freeman III	102,000	2,122,000
29	Alpha Natural Resources	Abingdon	alphanr.com	(276) 619-4410	Michael J. Quillen	85,000	1,827,000
30	Sunrise Senior Living	McLean	sunriseseniorliving.com	(703) 273-7500	Paul Klaassen	80,000	1,820,000
31	Watson Wyatt Worldwide	Arlington	watsonwyatt.com	(703) 258-8000	John J. Haley	137,000	1,600,000
32	XO Holdings	Reston	xo.com	(703) 547-2000	Carl J. Grivner	-89,000	1,416,000
33	SRA International	Fairfax	sra.com	(703) 803-1500	Stanton D. Sloane	68,000	1,390,000
34	NewMarket Corp.	Richmond	newmarket.com	(804) 788-5000	Thomas E. Gottwald	73,000	1,317,000
35	Mantech International	Fairfax	mantech.com	(703) 218-6000	George J. Pedersen	60,000	1,317,000
36	Tredegar Corp.	Richmond	tredegar.com	(804) 330-1000	John D. Gottwald	13,000	1,105,000
37	Sallie Mae	Reston	salliemae.com	(703) 810-3000	Albert L. Lord	-896,000	1,070,000
38	Chesapeake Corp.	Richmond	cskcorp.com	(804) 697-1000	Andrew J. Kohut	-43,000	1,047,000
39	Orbital Sciences Corp.	Dulles	orbital.com	(703) 406-5000	David W. Thompson	49,000	1,007,000
40	Media General	Richmond	mediageneral.com	(804) 649-6000	Marshall N. Morton	11,000	932,000
41	Primus Telecommunications Group	McLean	primustel.com	(703) 902-2800	K. Paul Singh	12,000	922,000
42	Friedman, Billings, Ramsey	Arlington	fbr.com	(703) 312-9500	Eric F. Billings	-386,000	905,000
43	Interstate Hotels & Resorts	Arlington	ihrco.com	(703) 387-3100	Thomas F. Hewitt	32,000	817,000
44	AvalonBay Communities	Alexandria	avalonbay.com	(703) 329-6300	Bryce Blair	358,000	813,000
45	Hill Rogal and Hobbs	Glen Allen	hrh.com	(804) 747-3108	Martin L. (Mell) Vaughan III	88,470	769,000

1 Rounded totals for most recent fiscal year or trailing 12 months.

Source: Virginia Business research using SEC filings and financial reports

2 Performance Food Group is planning to be acquired by Blackstone Group and Wellspring Capital Management and will become a private company.

3 Figures for 2005 because company is behind in filings as it restates earnings.