

Virginia's List of Leaders

WIRELESS TELEPHONE COMPANIES

| company | headquarters | telephone | Web site | top executive | customers ¹ | revenues (\$000) ¹ |
|---------------------|---------------------|----------------|---------------------|---------------------|------------------------|-------------------------------|
| Alltel ² | Little Rock, Ark. | (501) 905-8000 | alltel.com | Scott T. Ford | 12,447,000 | \$8,623,000 |
| AT&T Mobility | Atlanta, Ga. | (866) 246-4852 | att.com | Ralph de la Vega | 70,052,000 | 38,568,000 |
| Embarq | Overland Park, Kan. | (804) 780-1397 | embarq.com | Tom Gerke | 112,000 | 51,000 |
| NTELOS | Waynesboro | (877) 468-3567 | ntelos.com | James S. Quarforth | 407,000 | 365,000 |
| Sprint Nextel | Reston | (703) 433-4000 | sprintpcs.com | Dan Hesse | 53,800,000 | 35,205,000 |
| SunCom ³ | Berwyn, Pa. | (610) 651-5900 | suncom.com | Michael E. Kalogris | 1,000,000 | 1,139,000 |
| USA Mobility | Alexandria | (703) 660-6677 | usamobility.com | Vincent D. Kelly | 3,620,000 | 440,480 |
| Verizon Wireless | Bedminster, N.J. | (800) 256-4646 | verizonwireless.com | Dennis Strigl | 65,700,000 | 43,900,000 |

¹ Rounded national figures for 2007 or 12 months trailing. Numbers reflect wireless customers and revenues.

² Alltel was acquired in 2007 by TPG Capital and GS Capital Partners and is now a private firm.

³ Company was recently bought by T-Mobile. Revenue is an estimate from the company.

Source: Virginia Business research

WIRELINE TELEPHONE COMPANIES

| companies | headquarters | telephone | Web site | top executive |
|-------------------------------|---------------------|----------------|-------------|------------------------|
| Cavalier Telephone | Richmond | (804) 422-4100 | cavtel.com | Brad Evans |
| Comcast | Richmond | (804) 915-5400 | comcast.com | Henry Pearl |
| Cox Communications | Atlanta | (404) 843-5000 | cox.com | Patrick J. Esser |
| Embarq | Overland Park, Kan. | (804) 780-1397 | embarq.com | Tom Gerke ¹ |
| NTELOS | Waynesboro | (703) 660-6677 | ntelos.com | James S. Quarforth |
| Shenandoah Telecommunications | Edinburg | (540) 984-4141 | shentel.com | Christopher French |
| Sprint Nextel | Reston | (703) 433-4000 | sprint.com | Dan Hesse |
| PAETEC ² | Fairport, N.Y. | (877) 340-2600 | paetec.com | Arunas A. Chesonis |
| Verizon South | Richmond | (800) 621-9900 | verizon.com | Robert W. Woltz Jr. |
| Verizon Virginia | Richmond | (800) 621-9900 | verizon.com | Robert W. Woltz Jr. |

¹ PAETEC acquired US LEC.

Source: Virginia Business Research